



The University of Auckland Innovation Institute is the commercial research, knowledge transfer and custom education company for the University of Auckland in China.

Governments across the world are looking to technology innovation as a driver for national economic growth, and to universities as the incubators of this national capacity. After two phases of in-depth study, the MIT Skoltech Initiative established a university innovation ecosystem benchmark and identified the University of Auckland as part of the emerging group of world leaders*.

Many of our academics are also inventors and entrepreneurs. According to The Reuters Top 75 list of Asia's most innovative universities in 2016, we rank as the most innovative university in Australasia†. The University of Auckland Innovation Institute was established in November 2016 and is the University's first offshore commercial research company. It is part of UniServices, a commercial research, knowledge transfer and custom education company. UniServices' core business is to transform knowledge into solutions for real-world challenges, working with government and industry for more than 25 years. With innovative projects and world-leading researchers, we aim to solve the challenges faced by industry and society, now and in the future.

Exclusive access

The University of Auckland Innovation Institute provides exclusive access to the University's capabilities and IP, working alongside world-class academics to identify, protect and develop discoveries with commercial potential, find business partners and commercialise IP.

Projects and intellectual property are delivered by utilising the business, financial and contract management skills of UniServices and the IP, subject matter

knowledge and experience of academic staff from the University of Auckland. We also recruit talent from our extended networks outside the University to form task-oriented teams, and collaborate effectively and regularly with researchers at other universities and with other organisations.

The University of Auckland Innovation Institute adds value to:

- Business through contract research, consultancies and licensing.
- Investors through IP development.
- Governments and communities through societal research and service delivery.

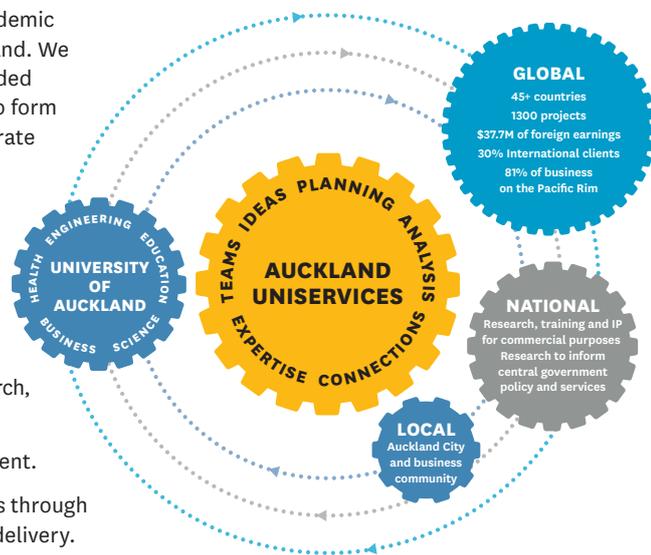
Licensing and investment opportunities

The University of Auckland Innovation Institute provides full service commercialisation, including contract research, licensing, spin-out incubation and financing.

We pull together the three key ingredients for innovation success - IP identification and protection, market knowledge and connectivity - with best practice proof of concept and pre-seed investment

management to transfer IP to the private sector as fast and efficiently as possible.

Through UniServices, the University of Auckland Innovation Institute has an extensive portfolio of new technologies available for commercial licensing, and spin-out companies for investment, based on over 400 new inventions and hundreds of new patents lodged in the last five years alone.



*<http://web.mit.edu/sktech/sktech-program/entrepreneurship-innovation/benchmark.html>
 †<http://www.reuters.com/article/us-asiapac-reuters-ranking-innovative-un-idUSKCN1152B7>

more than
500
employees



cumulative revenue
last 10 years
\$1.2b



access to
5000
university staff
across 8 faculties



270
licenses
last five years



clients in over
45
COUNTRIES



250+
PATENTED
patents licensed



500+
investment
disclosures



**Reuters
Top 75**
Most Innovative
Universities in Asia



spin-out companies
have raised
\$148m
of investment
last five years




The University of Auckland

The University supports economic growth locally and nationally through innovation and entrepreneurship, creating quality jobs and high-value businesses, producing graduates that contribute to and strengthen our economy and society, to the benefit of all New Zealanders. The University of Auckland is New Zealand's leading university. It is the only New Zealand University ranked in the top 100 in the QS World University Rankings. It is also the highest ranked New Zealand university in the Times Higher Education World University Rankings*.

UniServices

At UniServices, we bring ideas to life. We partner with the best minds in academia and business to apply intelligent thinking to ideas that have the potential to change the world.

Together with our partners, we look to the future, imagine the possibilities, and innovate for public and private good. For nearly 30 years, we've collaborated with hundreds of organisations on thousands of projects in New Zealand and around the world.

At UniServices, our imagination knows no bounds. With the full strength of the University of Auckland behind us, our team is dedicated to working with our customers to make a difference to people's lives.

UniServices by the Numbers

Contract research and consulting services

The University of Auckland Innovation Institute can provide expertise in consulting, processes and systems including:

- Contract research across a host of disciplines from the extensive research expertise based at the University for client-based or co-developed technologies.
- Audits and reviews of current commercialisation structures, organisation, culture, processes, systems and capabilities, and development of detailed plans for change.
- Provision of model operating processes and procedures for identification, protection, management and commercialisation of intellectual property and contract research.
- Set up of systems for coaching and mentoring research and commercialisation staff.
- Audits of research programmes and commercialisation progress.
- Workshops for researchers to develop ideas and inventions into business plans.

FIND OUT MORE⁺

The University of Auckland

www.auckland.ac.nz

UniServices

www.uniservices.co.nz

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*<http://www.topuniversities.com/university-rankings/world-university-rankings/2016>
<https://www.timeshighereducation.com/world-university-rankings/university-of-auckland>